





# MISSION FOR CLIENTS

Leveraging its extensive proprietary research and core investment principles, ABE Capital Management seeks to help clients achieve their personal financial goals while enhancing the real world purchasing power of their capital.

#### ABE Strategy v. S&P 500 TR and Inflation<sup>1</sup>







### VALUE ADDED INVESTMENT PROCESS

Investments are not merely a three-letter stock symbol, but rather entities run by real people leveraging real assets to offer real products to customers. ABE Capital Management performs extensive and in-depth proprietary research on such entities prior to investing client savings. This may include anything from visiting manufacturing facilities to meeting with customers and suppliers of a business. Exercising due diligence in research enables us to identify opportunities to purchase investments at a discount to fair value, and patiently wait for the value to be realized.

The results of this disciplined investment process are apparent in the historic returns of the ABE Stock Strategy. (chart to right)



#### INVESTMENT PRINCIPLES

#### ABE Protected Downside During S&P500 Declines



- Achieving financial goals is a marathon and not a sprint
- Diversifying to manage risk is the only reason to diversify
- Missing an opportunity is preferable to losing client capital.
- Living by The Golden Rule: The Portfolio Manager invests over 75% of his family's liquid, investable assets alongside clients in the ABE Strategy.

In addition to the strong value added investment processes, ABE's Investment Principles provide a foundation for managing risk. The accompanying graph illustrates how the ABE Strategy performed compared to the S&P 500 during all of the annual periods (on a rolling 12-month basis) where the S&P 500 declined in value. Across roughly 50 periods, the average decline for the S&P 500 was 17.8% whereas the ABE Strategy had an average annual increase of 1.8%.



## CLIENT EXPERIENCE

Whether a client has a socially responsible mandate or is seeking a more aggressive strategy like the ABE Stock Strategy, our separately managed account structure enables ABE to customize a portfolio to meet the individual needs of a client.

## **BUSINESS VALUES**

BROAD
INVESMENT MANDATE

NO LOCK-UPS

**TAX EFFICIENT** 

NO PERFORMANCE FEES

### **TRANSPARENCY**

SHARED INVESTMENT RESEARCH ACCESSIBILITY
OF
MANAGEMENT

ONLINE
ACCOUNT ACCESS

DYNAMIC CLIENT PORTAL

#### TYPES OF ACCOUNTS

Individual/Joint Accounts

Retirement Accounts

Trust Accounts

Charitable Accounts

Custodial Accounts

Corporate Accounts





#### IMPORTANT DISCLOSURES:

ABE Capital Management is a Registered Investment Advisor. Advisory services are only offered to clients or prospective clients where ABE Capital Management and its representatives are properly licensed or exempt from licensure. Past performance is no guarantee of future returns. Investing involves risk and possible loss of principal capital. No advice may be rendered by ABE Capital Management unless a client service agreement is in place.

1 ABE Strategy: All investment returns for the ABE Strategy provided in this brochure are adjusted to assume a 1.00% annual net management fee taken quarterly (.25% per quarter). These management fees were applied to the first month of every quarter after calculating the gross investment performance for that month. The methodology for calculating gross investment performance for The ABE Strategy is based on the Schedule of Gross Investment Performance of Account XYZ as verified by Marcum, LLC which covers April 1, 2000 through August 31, 2010 and can be found at www.abecm.com. Management has estimated the returns from September 1, 2010 through June 5, 2016 by applying the same formula applied in The Schedule of Gross Investment Performance to the brokerage statements of the same Account XYZ. The investment returns for the ABE Strategy include transaction costs but do not include taxes or accrued interest.

2 ABE Stock Strategy: All investment returns for the ABE Stock Strategy provided in this brochure are adjusted to assume a 1.00% annual net management fee taken quarterly (.25% per quarter). These management fees were applied to the first month of every quarter after calculating the gross investment performance for that month. The methodology for calculating gross investment performance for the ABE Stock Strategy is based on management calculations using historic brokerage Statements from Account XYZ and applying a total return methodology. The Stock Portfolio includes any exchange-traded securities, preferred shares, mutual funds, and annuities. It would not include any fixed income securities including direct investment in municipal and corporate bonds. It would also exclude cash which includes U.S. denominated currency and money market funds. The Stock Strategy returns were reconciled with the returns verified in Marcum's Accountants' Review Report ("Schedule of Gross Investment Performance of Account XYZ") and Management's estimates after August 31, 2010. There were no material differences. The investment returns for the ABE Stock Strategy include transaction costs but do not include taxes or accrued interest.

Benchmark Information: The S&P 500 Total Return Index sets forth the performance of a well-known, broad based stock market index which includes and adjusts for the reinvestment of dividends. Calculations of Inflation is measured by the Historical Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, all items-Continued which is available on Table 24 at the following link from the Bureau of Labor Statistics (http://www.bls.gov/cpi/cpid1604.pdf)

Important: This information is for illustration and discussion purposes only and is not intended to be, nor should it be construed or used as, investment, tax or legal advice, any recommendation, or an offer to sell, or a solicitation of any offer to buy, an interest in any security or any strategy managed by ABE Capital Management. All material facts (if any) have been properly disclosed. It is hereby disclosed that any references to potential for profits also include the potential for loss. All claims or results of the portfolio portrayed reflect the reinvestment of dividends and other earnings. All material facts (if any) have been properly disclosed. It is hereby disclosed that any references to potential for profits also include the potential for loss. Sample Research of Stocks and Securities is available to clients upon request. This research is for illustration and discussion purposes only. It does not guarantee and promise a positive return or strategies to use with specific clients. Any offer or solicitation of an investment with ABE Capital Management may be made only by delivery of the ABE Capital Management's Form ADV Part II and Investment Advisory Client Agreement. Advisory services are only offered to clients or prospective clients where ABE Capital Management, LLC and its representatives are properly licensed or exempt from licensure. Investing involves risk and possible loss of principal capital.